

# **International Survey 2014**

### **Participant Information and Consent**

### **Definitions**

For the purpose of this survey:

- Social impact is the effect of an activity on the social fabric of a community and the well-being of individuals and families
- Social impact analysis is the measurement and assessment of the social impact created by not-for-profit, for profit, or public sector organisations or programs.
- A social impact analyst is someone who undertakes social impact analysis as part of their job.

### What is the survey about?

The purpose of this survey is to better understand the approaches and techniques currently being used to measure social impact.

### Who is carrying out the study?

This is a research project being conducted by Emma Tomkinson and Jarrod Ormiston from the University of Sydney Business School. Both researchers are members of the Social Impact Measurement Network of Australia (SIMNA) and Social Impact Analysts Association (SIAA).

### Why have I been asked to participate?

You are invited to participate in this research project because you have an affiliation with a network of social impact analysts. Apologies if this is not the first time you have been asked - please do not complete the survey more than once.

### How much time will the study take?

The survey should take between 10 and 30 minutes to complete - there are additional questions for people who are more involved with social impact analysis.

### Can I withdraw from the study?

Being in this study is completely voluntary - you are not under any obligation to consent and, if you do consent, you can withdraw at any time without affecting your relationship with your network, SIAA or the University of Sydney.

### Will anyone else know the results?

All aspects of the study, including results, will be strictly confidential and only the researchers will have access to identifiable information about participants. It is intended that findings about the study will be disseminated, but individual participants will not be identifiable in these publications.

### Will the study benefit me?

There are no direct financial benefits associated with participation in this study, although it is hoped that the study will be of public benefit by contributing to a better understanding of social impact analysis practices.

### Can I tell other people about the study?

Yes, you are welcome to discuss the study with others. Please forward the survey email and link to anybody you think would be interested.

### What if I require further information?

If you have any questions about the research study, please contact Emma Tomkinson (emma@emmatomkinson.com) or Jarrod Ormiston (jarrod.ormiston@sydney.edu.au).

### What if I have a complaint or concerns?

Any person with concerns or complaints about the conduct of a research study can contact The Manager, Human Ethics Administration, University of Sydney on +61 2 8627 8176 (Telephone); +61 2 8627 8177 (Facsimile) or

ro.humanethics@sydney.edu.au (Email).

### Please note:

You can skip any questions you don't want to answer. If you exit the survey early, you can return to complete it within one week, as long as you use the same computer and the same browser.

### **ELECTRONIC CONSENT**

Clicking on the "start survey" button below indicates that:

- 1. You have read and understood the above information.
- 2. You understand that you can withdraw from the study at any time, without affecting your relationship with the researcher(s), your network, SIAA or the University of Sydney Business School now or in the future.
- 3. You understand that your involvement is strictly confidential and no information will be used in any way that reveals your identity.
- 4. You understand that being in this study is completely voluntary you are not under any obligation to consent.

If any of the four points above are not true, or you do not wish to participate in the research study, please decline participation by clicking on the "exit" button.

$\bigcirc$	Start survey
	Exit
	I have done this survey before

# **Background Questions**

Which of the following best describes your relationship with social impact analysis? (Please select all that apply)

For the purpose of this survey we are using the following definitions: Social impact is the effect of an activity on the well-being of individuals, families and communities. Social impact analysis is the measurement and assessment of the social impact created by not-for-profit, for profit, or public sector organisations or programs.

I do it for my program or organisation
I do it for other programs or organisations
It is done to my program or organisation
I fund it
I make policy on it
I research it or write about it
I provide non-financial support to people that do it
Other (please describe)
Other (please describe)
Other (please describe)

(P	What is your job title? (Please just write the part of your title that refers to you as an individual, you do not need to include your team or organisation)											
Ρl	Please use the slider to show the extent to which you are expert in the following areas.											
		Novice				Expert	Not Applicable					
		0	1	2	3	4	5					
	I can identify measures of social impact relating to a program or organisation.											
	I can develop and implement a social impact analysis approach or framework.											
	I can communicate findings from social impact analysis to stakeholders.											
	I can suggest improvements to a program based on social impact analysis.											
(P	which country or count lease list all that are rele	evant)										
	lease select all that apply		J									

Charity

Nonprofit, NGO or commu	nity organisation but not chari	ity									
Public sector - delivering s	ervices to the public										
Public sector - other											
Social enterprise											
Consultancy											
Private sector											
Academic institution											
Network, association or me	embership organisation										
Funder - Individual											
Funder - Institutional inves	Funder - Institutional investor or donor										
Funder - Charitable founda	ation										
Funder - Trust											
Funder - Private ancillary f	und										
Funder - Government gran	t awarder										
☐ Funder - Government cont	racting body										
Other (please describe)											
How many people work for											
How many people work for (Please feel free to round	. Please enter a question		OR leave the other boxes blank								
(Please feel free to round		n mark '?' if you do not l Part-time									
	. Please enter a question		OR leave the other boxes blank								
(Please feel free to round	. Please enter a question		OR leave the other boxes blank								
(Please feel free to round	. Please enter a question		OR leave the other boxes blank								
(Please feel free to round	. Please enter a question		OR leave the other boxes blank								
(Please feel free to round	Full-time  on's total income in the	Part-time	OR leave the other boxes blank								
(Please feel free to round.  Paid employees  Volunteer  What was your organisati	Full-time  on's total income in the	Part-time	OR leave the other boxes blank								
(Please feel free to round Paid employees Volunteer  What was your organisati (Please feel free to round	Full-time  on's total income in the	Part-time	OR leave the other boxes blank								
(Please feel free to round Paid employees Volunteer  What was your organisati (Please feel free to round)  Amount	Full-time  on's total income in the	Part-time	OR leave the other boxes blank								

■ Earned income - dues, fees, and other direct charges

Government grants
Government contracts
Grants or contracts from other organisations
Donations from individuals
Donations from foundations
Donations from private sector businesses
☐ Investment - loans
☐ Investment - equity
Other sources (please describe)
■ None of these or cannot say
□ Don't know
Any other comments?

For the current or most recent social impact analysis you have been involved in, describe your interaction with the program/organisation's funders? (Please select all that apply)

	they sit on the board/advisory committee	weekly	monthly	quarterly	annually	I/we don't interact	don't know	other
Customers or fee-paying members								
Government grantor								
Government contractor								
Other organisations providing contracts or grants								
Individual donors								
Foundations								
Private sector businesses donors or partners								
Investors								
\${q://QID9/ChoiceTextEntryValue/9}								

# **Doing Social Impact Analysis**

Do the programs/projects you work with have explicitly stated social outcomes and social indicators from the start? (Please answer with respect to ALL programs/projects you are involved in.)

We use 'outcomes' to refer broadly to the change the program/project is trying to achieve for the participants, and 'indicators' to refer to information/data that measures or evidences this change.

	Yes, All of them	Most of them	Some of them	A few of them	One of them	No, None o
ocial outcomes	0	0				
ocial indicators	0	0	$\circ$			$\circ$
Please give an example of	f a social out	come for you	ır nrograms/r	oroiects		
We use 'outcomes' to participants, and 'indic	refer broadly to	the change the	program/projec	t is trying to ach		
Please give an example of	f a social ind	icator for you	ır programs/ı	oroiects.		
rease give air example of	u social illa		n programs,			
We use 'outcomes' to refe		change the proformation/data th				ants, and
Indicators	s to relei to illi	omation/data tri	iat measures or	evidences this t	onange.	
How often is data on socia	al indicators o	collected?				
Please select all that app		oncotoa .				
Continuously						
Weekly						
Monthly						
Quarterly						
Annually						
When we do an evaluation	า					
Other (please describe)						
How do you decide which	outcomes ar	nd indicators to	o include in v	our analysis?		
Please select all that app					e than one pro	ogram)

By reference to initial mission and objectives	The service deliverer decides
Ask stakeholders what happened to them	We use prior studies/research
Ask charity / organisation for their key metrics	Other (please describe)
☐ I decide on my own	
In your social impact analysis in the last year, in which	sh areas have you looked for shange? (e.g.
employment, health, education, human rights, etc.)	iraleas have you looked for change: (e.g.
(Please list all areas that are relevant)	
In your social impact analyses during the last year, w	hich groups of people have you looked at change
occurring to?	mich groups of people have you looked at change
(Please select all that apply)	
Children	Refugees and/or asylum seekers
Families	People with mental health conditions
☐ Criminal offenders	People with physical health conditions
People with a disability	People addicted to alcohol or drugs
People who live within a specific geographic area	People who have experienced violence or persecution
Students	Other (please describe)
☐ Elderly people	Other (please describe)
☐ Indigenous people	Other (please describe)
People from an ethnic minority	
Where has the data for your social impact analysis of (Please select all that apply)	come from?
Recorded outputs	
Recorded outcomes	
Case or client management systems (administrative data)	
Case studies or interviews	
Conversations with service users/clients/participants	
<ul> <li>Customer or user satisfaction forms</li> </ul>	

	Questionnaires or surveys designed by your organisation
	Standardised questionnaires developed and tested by researchers
	Standardised sector tools to assess change in beneficiaries
	Standardised government or commission-produced tools
	Other (please specify)
	None of the above
	ch of the following have you used in the last year to capture change? ase select all that apply)
	Before and after measures
	Studies with control groups
	Randomised control trials
	Long-term follow-up of service users after they have stopped using the services
	Economic evaluation e.g. cost-benefit analysis or SROI
	In-depth interviews/conversations
	None of the above
	Other (please specify)
are i anal	e past year, list the main frameworks, tools, or methods that you have used in your analyses. We nterested in tools for very specific purposes as well as frameworks for whole processes of yses. Feel free to provide a link if we could not easily find it with an internet search. ase specify all that are relevant)
	Click to write Choice 1
	Click to write Choice 2
	Click to write Choice 3
	Click to write Choice 4
	Click to write Choice 5

How widespread is the use of each framework, tool or method in the program/organisation you used it in?

(You can enter more than one answer if you are answering with respect to more than one program/organisation.)

	used once	used several times	used for most programs/projects	used for every program/project	used for the organisation as a whole
\${q://QID51/ChoiceTextEntryValue/1}					
\${q://QID51/ChoiceTextEntryValue/2}					
\${q://QID51/ChoiceTextEntryValue/3}					
\${q://QID51/ChoiceTextEntryValue/4}					
\${q://QID51/ChoiceTextEntryValue/5}					
other					

How frequently is each program/organisation the subject of social impact analysis? (Please use the slider to show the frequency)

	once only		annually	con	continuously	
	0 :	1 2	2	3 4		Not Applicable
In your experience						
In an ideal world						

For each of the following frameworks, tools or methods, who decides to use it? (Please select all that apply)

	Ме	Beneficiaries	Frontline staff	Management	Board	Funder	Government	Collaborators	An externa consulta
\${q://QID51/ChoiceTextEntryValue/1}									
\${q://QID51/ChoiceTextEntryValue/2}									
\${q://QID51/ChoiceTextEntryValue/3}									
\${q://QID51/ChoiceTextEntryValue/4}									
\${q://QID51/ChoiceTextEntryValue/5}									

Which of the following online resources have you used in your social impact analysis? (Please select all that apply)

	Ι	have	not	used	any	online	resource	es
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SIAA Resources Centre - http://www.siaassociation.org/resources/

☐ Global Value Exchange - http://globalvaluexchange.org

SROI report collection and tools - http://www.thesroinetwork.org/members-area/publications
☐ TRASI (Tools and Resources For Assessing Social Impact) Database - http://trasi.foundationcenter.org/
■ Better Evaluation resources - http://betterevaluation.org/
☐ Third Sector Knowledge Portal UK - https://cssfs10.bham.ac.uk/heritage
☐ Inspiring Impact Hub - http://inspiringimpact.org/listings
☐ Theory of Change Library - http://www.theoryofchange.org/library/toc-examples
Charity Evaluation Services Tools and Resources - http://www.ces-vol.org.uk/tools-and-resources
Perform Well - http://www.performwell.org/
■ MaRS Social Impact Measurement - http://impactinvesting.marsdd.com/social-impact-measurement/
Other (please specify)
For your last social impact analysis only, where did the funding for the analysis (not the program/organisation) come from? (Please select all that apply)
Built in to program/organisation's funding
Government contracts
Grants or contracts from other organisations
Donations from individuals
<ul> <li>Donations from foundations</li> </ul>
<ul> <li>Donations from private sector businesses</li> </ul>
☐ Investment (loans or equity)
Other sources (please describe)
No circle proving a compact for the planting for the plan
No single main source of funding/receive funding from a number of sources
None of these or cannot say
□ Don't know
Any other comments?
Other (please describe)
How much funding was assigned to the social impact analysis? (Please enter a total amount and/or proportion of budget)
Amount (feel free to round to nearest 1000)
Currency
and/or Proportion of budget (%)

Of the below practices, please drag and rank those that you would find most useful for improving your social impact analysis practices?

	Drag options that apply from the list on the left and
Items	rank them from most to least
More training	
Learning how to analyse data	
Off-the-shelf tools	
Help from experts	
More financial support	
Learning how to develop social impact analysis tools	
National or international standards	
Discussions with similar organisations	
Other (please specify)	

# **Driving Social Impact Analysis**

١	Who decided that social impact analysis should be done?
(	Please select all that apply)

☐ Me	Government
Beneficiaries	Collaborators
Ground staff	An external consultant
■ Management	Other (please specify)
☐ Board	☐ Don't know
☐ Funder	

In your general experience, what are the key drivers for social impact analysis? (Please drag and rank all that apply)

1	
Items	Drag relevant key drivers from the list on the left and rank them from most significant to least
Funders' requirements	rank them from most significant to least
Support for social impact analysis from funders	
Prioritised by trustees/chief executive/senior management	
Someone with monitoring and evaluation skills within organisation	
Keeping up with best practice	

Knowing the difference services were making	
Improving services	
Accountability to stakeholders	
Other (please specify)	
Thinking of your last analysis, where	was your <b>primary</b> contact in that organisation?
Frontline staff	
<ul> <li>Service managers</li> </ul>	
Marketing/PR	
<ul><li>Fundraising</li></ul>	
<ul><li>Finance</li></ul>	
<ul><li>Technology</li></ul>	
○ CEO	
Board/trustees	
Other (please describe)	
What constraints do you face with so (Please list as many as are relevant.	ocial impact analysis? N
(1 lease list as many as are relevant.	·)
De vou mandate a anasifia frameura	
Do you mandate a specific framewo	rk tool or mothed for the analysis you fund?
	ork, tool or method for the analysis you fund?
☐ Yes	ork, tool or method for the analysis you fund?
Yes Which one?	ork, tool or method for the analysis you fund?
Yes Which one?	ork, tool or method for the analysis you fund?
	ork, tool or method for the analysis you fund?
Which one?	ork, tool or method for the analysis you fund?
Which one?  No	ork, tool or method for the analysis you fund?

# **Using Social Impact Analysis**

What kinds of decisions does social impact analysis affect? (Please drag and rank all that apply)

Items	Rank all that apply	
Marketing		
Allocation of funds		
Allocation of people		
Allocation of time		
Stopping a service being delivered		
Little improvements every day		
I don't know		
Other (please specify)		
What has been changed or dor year?	ne differently as a result of your social impact analyses over the last	t
What are the benefits of social (Please drag and rank all that a	impact analysis for your organisation? pply)	
Items	Rank all that apply	
Improved allocation of spending and resources		
Improved targeting of who you help		
Improved services		
Increased funding		
Improved strategy		
Better able to demonstrate how you make a difference		
Improved practices and policies in your organisation		
Improved practices and policies in other organisations		
Partnerships with other organisations		
Increased publicity		
Don't know		
Other (please specify)		

What do you believe are the benefits of social impact analysis? (Please drag and rank all that apply)

	· ·
Items	Rank all that apply
Improved allocation of spending and resources	
Improved targeting of resources	
Improved services	
Increased funding	
Improved strategy	
Better able to demonstrate how you make a difference	
Improved practices and policies	
Partnerships between organisations	
Increased understanding of the difference programs and organisations make	
Don't know	
Other (please specify)	

What are the disadvantages of social impact analysis for your organisation? (Please drag and rank all that apply)

# Items Too time consuming Distracts people from delivering services Too expensive It annoys beneficiaries/clients when we ask lots of questions It feels like we're not trusted to do well We never see anyone using it. It's hard to see the point Don't know Other (please describe)

What do you believe are the disadvantages of social impact analysis? (Please drag and rank all that apply)

<b>Items</b> Too time consuming	Rank all that apply
Distracts people from delivering services	
Too expensive	

It annoys beneficiaries/clients when we ask lots of questions
It feels like we're not trusted to do well
We never see anyone using it. It's hard to see the point
Don't know
Other (please describe)

How have the results of your social impact analysis been communicated? (Please select all that apply)

Reports for funders
☐ Annual report
Routine performance management reports
Annual impact report
☐ Specific evaluation or research report
Organisation's website
Blog
☐ Wider media (newspapers, television, radio, etc)
Academic journals
Directly to the staff who collect the data
☐ Internally to management
☐ Directly to beneficiaries
Results have not been communicated
Other (please specify)

Who uses your social impact analysis? (Please use the slider to indicate how often each person/group uses your social impact analysis?

	Not at all		Sometimes		All the time	Not Applicable
	0	1 2	2 :		1 5	
CEO						
Marketing						
Fundraising						

Finance				
Technology	_			
Service managers	_			
Frontline staff				
Board/trustees				
Funders				
Other (please describe)				

# **Perceptions of Social Impact Analysis**

Social impact analysis is (choose adjective/s or phase/s to DESCRIBE) (e.g. 'ridiculous' or 'the path to enlightenment' or 'something I only say in job interviews' - max 100 characters)	

# **Networks Supporting Analysts**

In the past year, to what extent did each of the following activities contribute to your knowledge and skills of social impact analysis? (Answer the ones that are relevant to you)

	None at all	Just a little	A moderate amount	Quite a bit	A great deal	Not Applicable
Presentations/Guest speakers	0					
Workshops	0					
Networking	0					
Conferences	0					
External training	0					
Internal training						

	T.					
Tertiary education program	0			$\bigcirc$	$\bigcirc$	$\bigcirc$
On-the-job / Learning by doing	0			$\bigcirc$	$\bigcirc$	$\bigcirc$
Mentoring					$\bigcirc$	$\bigcirc$
On-line courses/webinars	0					
Reading text books and specialist literature	0	$\circ$	$\circ$	$\bigcirc$	$\circ$	$\circ$
Following experts online, blogs etc.	0	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$
Other (please describe)	0	0	0		$\bigcirc$	$\bigcirc$
A network supporting soci (Please drag and rank all		lysts should p				
Items			Kank a	all that apply		
Promotion of social impact analysis						
Education and training						
Mentors						
Networking events						
Resources						
Accreditation						
Connection of members to government, peak bodies and other networks.	ı					
Research						
A practitioner directory						
Other (please describe)						
What events about social	impact analys	is do you or v	would you like	to attend?		
		•	·			
I am:						
○ Male						
Female						
Other						

I have education/qualifications in the following fields (Please tick all that apply)					
Education	☐ Mathematical sciences				
Social work	Physical sciences				
Studies in human society / humanities	☐ Chemical sciences				
Psychology and cognitive sciences	☐ Earth sciences				
Law and legal studies	☐ Environmental sciences				
Creative arts and writing	☐ Biological sciences				
Language, communication and culture	☐ Agriculture and veterinary sciences				
History and archeology	☐ Information and computing sciences				
Philosophy and religious studies	Engineering				
Economics	☐ Technology				
Accounting	☐ Medical and health sciences				
Finance	Architecture, built environment and design				
Commerce / Management / Business Administration	Other (please describe)				
Social enterprise	Other (please describe)				
☐ Tourism and services	Other (please describe)				
For how long have you been doing social impact ana (Please enter number of years)	alysis?				
Please leave your name and email/phone number if you would be happy to be interviewed by one of our researchers  Note: your responses to the survey will remain confidential.					
Name					
Email address					
Country					

The SIAA Challenge is an international competition for social impact analysts in September/October

2014. Entry is open to everyone and more information is here. XXX Registration for the SIAA Challenge will involve completing this survey. If you think you might want to register for the challenge, please write your name below so that you won't have to complete this survey twice. Writing your name below is not the same as registering - you will still have to register here.XXX

Name	
have completed this sur	ey before